



# OUR DRIVING PHILOSOPHY IS A COMMITMENT TO PROVIDE:

- · THE SAFEST
- **·MOST PRODUCTIVE**
- ·HIGHLY TRAINED
- **•DEPENDABLE AND RELIABLE**
- **DRUG FREE**
- •SKILLED WORK FORCE TO ASSIST OUR OWNERS AND CONTRACTORS TO COMPLETE THEIR PROJECTS SAFELY, ON TIME AND WITHIN BUDGET.







#### TRAINING FOR SUCCESS

FOUR (4) YEARS OF TRAINING.

TWO (2) SEMESTERS A YEAR.

7:00 AM - 5:30 PM: MONDAY - FRIDAY, (TWO WEEKS)

TOTAL OF: 102 HOURS OF CLASSROOM HANDS ON TRAINING PER SEMESTER.

MINIMUM: 1,400 HOURS OF ON THE JOB TRAINING PER YEAR.



#### ·FIRST YEAR

- •First Semester: Reinforcing Concrete/Mathematics for Ironworkers
- •Second Semester: Architectural / Ornamental / Fre-Cast Concrete Erection

#### **SECOND YEAR**

- •First Semester: Structural Steel Erection
- Second Semester: Rigging and Cranes

#### **•THIRD YEAR**

- •First Semester: Blue Print Reading / Foreman Training /Instrumentation
- Second Semester: Welding I

#### **·FOURTH YEAR**

- •First Semester: Welding II
- Second Semester: Welding III



#### **OUR JURISDICTION 16 COUNTIES**

HILLSBOROUGH

LEE

**POLK** 

**CHARLOTTE** 

**PINELLAS** 

MANATEE

**PASCO** 

**CITRUS** 

**HIGHLANDS** 

**SARASOTA** 

**HERNANDO** 

HARDEE

**DESOTO** 

**LEVY** 

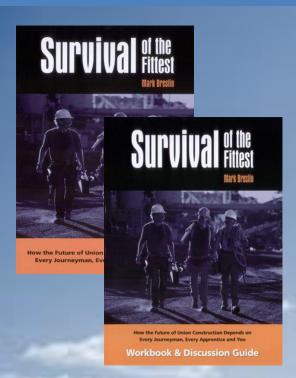
**GLADES** 

**OKEECHOBEE** 





## A GREAT WORK ETHIC





A COURSE TAUGHT ON THE IMPORTANCE OF A STRONG WORK ETHIC



#### **IRONWORKERS STANDARD OF EXCELLENCE**

The purpose of the Ironworkers' Standards of Excellence is to reinforce the pride of every Ironworker and our commitment to be the most skilled, most productive and safest craft in the Building Trades.

As Union Ironworkers, we pledge ourselves to uphold our word, as given through our Collective Bargaining Agreement, and display the professionalism expected of our trade and Union in all aspects of our employment as exemplified by the values engrained in our Standards of Excellence.

It is a commitment to use our training and skills, each and every day, to produce the highest quality work worthy of our names and consistent with the collective bargaining agreement.

As an Iron Worker member, I agree to:

- Adhere to my responsibilities under the Collective Bargaining Agreement for start and quit times, as well as lunch and break times.
- Allow my Representatives to handle any disagreements or breaches by refusing to engage in unlawful job disruptions, slowdowns or any activities that affect our good name.
- 3. Respect the Customer's and Employer's rights, property and tools as I do my own.
- 4. Meet my responsibility to show up every day, outfitted for work and fit for duty without engaging in substance abuse.
- Cooperate with the Customer and Employer to meet their statutory, regulatory and contractual responsibilities to maintain a safe, healthy and sanitary workplace.
- Do my best to work in a manner consistent with the quality, productivity and safety of every task that I am assigned.
- Do my best to help every co-worker return home safe at the conclusion of every shift. (CONTINUED ON NEXT SLIDE)

Each Apprentice and Journeyman agrees to adhere to the code of ethics exemplified in the Ironworkers Standard of Excellence.



#### IRONWORKERS STANDARD OF EXCELLENCE

The Ironworker's Standards of Excellence will increase the pride, the productivity and the craftsmanship of every Ironworker throughout North America. This commitment will improve work place conditions, increase work opportunities, and help maintain our wages, benefits and standard of living. In addition, the Standards of Excellence will help our signatory employers complete their projects on time, on budget with no injuries or accidents.

In accordance with Article XXVI of the International Constitution, charges may be preferred against any member for violations of the Ironworkers' Standard of Excellence, including but not limited to the following reasons:

- Taking a job referral and not reporting to work
- Failing pre-employment qualifications
- Discharged for excessive absenteeism

Fines for the first offense shall be no less than \$100.00 or no more than (1) day's pay including fringe benefits and working assessments.

I acknowledge this responsibility and pledge my word to do the same.

\_\_\_\_\_\_

Signature Print Name

#### COMMITTED TO EXCELLENCE

Date











NETWORK OF 154 TRAINING CENTERS IN THE USA AND CANADA.

RECOGNIZED AS THE CONSTRUCTION INDUSTRIES HIGHEST TRAINING REQUIREMENTS.

80 HOURS OF CLASSROOM / HANDS ON INSTRUCTION.

23 UNITS OF INSTRUCTION.

WRITTEN ASSIGNMENTS, PRACTICAL EXERCISES, UNIT TESTING.

MINIMUM OF 700 HOURS OF ON THE JOB TRAINING.

TRAINED AND VERIFIED BY PROFESSIONAL IRONWORKER
COMMITTED TO EXCELLENCE



**OVER 3,000 CONTRACTORS.** 

**OVER 100,000 IRONWORKERS.** 

IRONWORKER QUALIFIED SIGNALMAN TRAINING MEETS ANSI (A10.42)

CERTIFIED BY THE U.S. DEPARTMENT OF LABOR.

APPROVED AS A THIRD PARTY PROVIDER BY OSHA.

WE CERTIFY THAT TRAINING MEETS ANSI TRAINING REQUIREMENTS FOR QUALIFIED RIGGER.





## **STEP 1:** TAKE A PICTURE OF THE Q.R. CODE ON YOUR SMART PHONE.

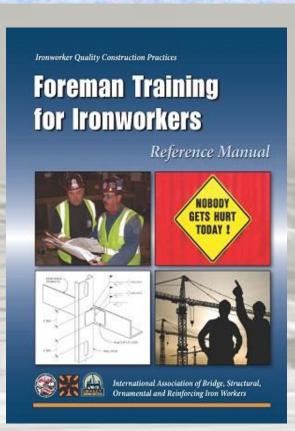


## STEP 2: CURRENT CERTIFICATIONS WILL APPEAR ON THE PHONE SCREEN.





### FOREMAN TRAINING



- Topics include:
- ·Creating an effective team
- Communication skills
- Problem solving
- Documentation and record keeping
- ·Planning and scheduling
- ·Safety management
- Quality management and more



#### SUPERINTENDENT TRAINING

#### **HOW TO MANAGE:**

- SAFETY
- PROJECT SCHEDULES
- INFORMATION
- JOB SITES
- PEOPLE

**COMMUNICATION SKILLS** 

**HOW TO CLOSE OUT PROJECTS** 

**BASIC CONSTRUCTION FINANCE AND LAW** 



THE LOCAL 397 APRENTICESHIP AND TRAINING CENTER **WELD SHOP IS ACCREDITED WITH THE AMERICAN WELDING SOCIETY.** 

> **WE TO CONDUCT IN HOUSE** WELDER QUALIFICATION TESTS.



IRONWORKER NATIONAL WELDER CERTIFICATION PROGRAM OF NORTH AMERICA

# extificate of Accreditation

The WELDING FACILITY of

#### IRONWORKERS LOCAL No. 397

Has met all the requirements of The Ironworker National Welder Certification Program of North America, as approved by the American Welding Society, and is hereby so accredited this 23rd day of August, 2002.

**CERTIFICATE NUMBER: 374911** 







THE IRONWORKERS/AWS NATIONAL WELDING CERTIFICATION PROGRAM IS A PARTNERSHIP WITH THE AMERICAN WELDING SOCIETY.

OUR CERTIFICATIONS PROVIDE PORTABILITY; THE OWNERSHIP IS WITH THE IRONWORKER WELDER AND ALLOWS HIM/HER TO WELD FROM THE ATLANTIC TO THE PACIFIC ELIMINATING THE NEED FOR REQUALIFICATION. THIS SAVES TIME AND PROVIDES A HUGE COST SAVINGS.

OUR WELDING CERTIFICATION PROGRAM DATABASE OPERATES AS AN ON-LINE, WEB BASED SYSTEM. THIS SYSTEM ELIMINATES THE NEED FOR NEVER ENDING PAPER WORK AND INSTEAD OFFERS A FAST, EFFICIENT METHOD FOR THE TRANSFER OF INFORMATION.





#### IMPACT OFF THE JOB ACCIDENT PLAN

ANY UNION IRONWORKER UNABLE TO PERFORM THEIR DUTIES OF THE JOB AS A RESULT OF AN OFF THE JOB ACCIDENT.

THE AMOUNT OF THE BENEFIT IS THE LESSER OF (1) \$800.00 OR (2) 66.67% OF WEEKLY EARNINGS.

BENEFITS END: (1) THE DATE THE DISABILITY ENDS (2) SIX WEEKS OF BENEFITS UNDER THE PLAN HAVE BEEN PAID.



#### **IMPACT'S DRUG FREE WORKFORCE PROGRAM:**

- •CREATES A NATIONAL POOL OF SAFE, DRUG-FREE IRONWORKERS.
- OFFERS A STRONG RANDOM TEST COMPONENT.
- ALLOWS FOR INSTANT AND LABORATORY TESTING.
- ENCOURAGES AND PROVIDES TRAINING FOR REASONABLE SUSPICION.
- ACCEPTS OWNER CONTROLLED PROGRAMS TO ELIMINATE REPETITIVE TESTING.
- PROVIDES MEMBER REHABILITATION.
- •USES A STATE-OF-THE-ART AND SECURED DATABASE TO VERIFY A PARTICIPANT'S STATUS 24 HOURS A DAY.



#### IKONWOKKERS LOCAL 391. TAWIFA FLOKIDA

#### **AISC CERTIFICATION PROGRAM**

F STEEL C

# ASSISTS MEMBERS WHO ARE PURSUING CERTIFICATION THROUGH THE AISC STEEL ERECTORS AND FABRICATORS CERTIFICATION PROGRAM.

FOUND





BCSP'S: SAFETY TRAINED SUPERVISORS CONSTRUCTION CERTIFICATION (STSC)

PROVIDES A METHOD FOR FIELD SUPERVISORS, MANAGERS AND ANY PERSON WITH SAFETY RESPONSIBILITIES TO DEMONSTRATE THEIR SAFETY AND HEALTH KNOWLEDGE TO CURRENT OR PROSPECTIVE EMPLOYERS OR CLIENTS.





#### I.M.P.A.C.T. MARKETING PROGRAM

STOCK PRINT ADVERTISEMENTS THAT CAN BE CUSTOMIZED FOR MEMBERS. WEBSITE PROGRAM: I.M.P.A.C.T. HAS DEVELOPED A WEBSITE TEMPLATE FOR MEMBERS TO USE FOR THE CREATION OF INDIVIDUALIZED WESITES.



#### I.M.P.A.C.T. PROJECT TRACKING

MEMBERS HAVE ACCESS TO TWO ONLINE PROJECT TRACKING SYSTEMS.

DODGE REPORT: INTELLIGENT LEADS AND INDUSTRIAL INFORMATION RESOURCES PLANNING, ENGINEERING, AND CONSTRUCTION (PEC) REPORTS.

THESE SYSTEMS PROVIDE THE MOST CURRENT INFORMATION TO HELP IDENTIFY AND BID THOUSANDS OF UPCOMING COMMERCIAL, RESIDENTIAL, INDUSTRIAL AND MAINTENANCE PROJECTS THROUGHOUT THE UNITYED STATES AND CANADA.



#### I.M.P.A.C.T. CONTRACTOR COURSES

PROJECT LEADERSHIP AND PROJECT MANAGEMENT: 16-hour course (2 full days)

**UNDERSTANDING YOUR CONSTRUCTION CONTRACT:** 16-hour course (2 full days)

THE JOB PROFITS PROGRAM: 8-hour course (one full day)

**TECHNOLOGY TOOLS FOR COST ESTIMATING:** 8-hour course (one full day)



**GETTING PAID:** 8-hour course (one full day)

#### **TECHNOLOGY APPLICATIONS FOR THE**

FIELD: 16-hour course (two full days)

**CONSTRUCTION SALES SKILLS: 8-hour** 

course (one full day)

#### CONSTRUCTION CONTRACTING BUSINESS

**FUNDAMENTALS ACADEMY: 40-hour** 

course (five full days)



# PARTNERING FOR SUCCESS